

# Zorro-Flow®

## Key Steps to Launch Guide



### FIND CLINICAL CHAMPION(S)



### ENGAGE HOSPITAL'S EVALUATION COMMITTEE(S)



### DETERMINE WHETHER TO PURCHASE OR CONDUCT PILOT TRIAL

- IF PRODUCT TRIAL IS DESIRED
  - COMPLETE NO COST PURCHASE ORDER
  - ARRANGE ON-SITE EDUCATION WITH CONSUMER SUCCESS MANAGER
  - PRODUCT SURVEYS AVAILABLE ONLINE OR ON PAPER UPON REQUEST
- IF PURCHASE
  - APPROVE ZORRO-FLOW AS VENDOR THROUGH BILLING OFFICE
  - SIGN CONTRACTS THROUGH BILLING OFFICE
  - COMPLETE PURCHASE ORDER
  - ARRANGE ON-SITE EDUCATION WITH CONSUMER SUCCESS MANAGER

**EVALUATION MATERIALS AND VIDEOS AVAILABLE ON OUR WEBSITE  
WWW.ZORRO-FLOW.COM**

### Contact Us

[info@zorro-flow.com](mailto:info@zorro-flow.com)

205-377-0703



@Zorro-Flow

